

Process Management & Enterprise Resource Planning Software

That Streamlines Business Practices

Industry Configuration of ROOK Connect
www.PrecisionWorkFlow.com

## WHAT CAN YOU EXPECT FROM





**Enhanced Communication** 



Real-Time
Tracking & Reporting



Proven Business Efficiency Tools



**Detailed Cost Analysis** 



Improved Productivity & Cohesiveness



**Business Analytics** 



Streamlined Process

Management



Real-Time Support



Responsive Agnostic Interface



Constant Growth & Improvements

#### JOIN THE DIGITAL EVOLUTION!



#### **ACCOUNTABILITY Lead Management ESTIMATING** CRM **Customer Portals** Cold Calling Quoting **Bidding** Sales Orders **Online Stores PROJECTIONS Budgeting Forecasting** Cost Analysis KPI's TFAM MANAGEMENT **RESOURCE** MANAGEMENT Staff **Vendors** Contractors Remuneration \$ **ASSET** MANAGEMENT Equipment Inventory **ACCOUNTING** Warehousing Manufacturing Assets Liabilities **Expenses** Revenue

# Strategic Execution That Delivers Results!

Real-Time
Accountability
& Transparent
Operational
Efficiency, Through
One Powerful
Software/ERP

OPERATIONAL MANAGEMENT & STREAMLINED, REAL-TIME SOFTWARE/ERP TOOLS THAT PROVIDE LEAN PRECISION WORKFLOWS.



# REAL TIME, UNLIMITED ACCESS FROM ANY WEB ACCESSIBLE DEVICE









### SMART ANALYTICS

EQUIPMENT
STAFF
CONTRACTOR
VENDOR
CUSTOMER
SITE
KPI
PROFIT & LOSS
ONLINE & OFFLINE FEATURES



# STREAMLINE INTERNAL OPERATIONS

Precision WorkFlow brings businesses together, enhancing their ability to organize and track processes by providing a true account of the day to day operations. With real-time visibility, your business can fix and integrate changes that directly impact your customers for the better.

With proven processes and the adaptability to grow with your business, Precision WorkFlow Software/ERP empowers your team with knowledge and performance tracking never before seen. Get your entire team operating and communicating seamlessly on one platform that is guaranteed to enhance your bottom line.



Site Management



Field Jobs



Staff



Warehouse/ Storage



Scheduling



Real-Time Tracking



Key Performance Indicators



SMS



Digital Sianature



Inventory Management



Procurement



Vendors & Contractors



Route Optimization



Customer Ratings



Email



Phone



Equipment Management



Invoicing



Point of Sale



Dispatch



Work Orders



Tickets



Safety



Job Costing



Human Resources



Time Sheets



CRM



#### **CLIENT PORTALS**







Email







Website Forms



Live Feeds



Online Store

## **Performance Monitoring & Management**

Precision WorkFlow eliminates the cumbersome task of generating reports, losing essential information and transcribing data. Get all the facts with detail oriented reports in one Software/ERP solution.

Precision WorkFlow never sleeps, never gets tired, never loses information and never misses details. Working 24/7 for your business, organizing every detail and coordinating efforts on all fronts, Precision WorkFlow keeps your business informed and up to date with accurate, detailed information available anytime, anywhere.





Our interactive software/ERP ensures that our customers can securely discuss, report and track all details samelessly. Precision Workflow software was built with the intention of delivering fluent collaboration and communication. Our unique ability to tag and filter, journal and track all log notes.

With a built in CRM, contact, business, site, project, job, work order and ticket tagging system, Precision Workflow allows your business to communicate and ensure the right communication is always available. Take advantage of our built in alerts and accountability, and remove the guesswork from all communication. One quick search and you've got all real answers, any time, any place through Precision WorkFlow secure resources.

- REAL TIME ALERTS
- ACCOUNTABILITY TRACKING
- CUSTOMER RELATIONSHIP MANAGEMENT

- REAL TIME COMMUNICATION
- GOOGLE MAP & LSD MAPPING
- **SMS TEXTING**

- DAY SHEET ORGANIZATION
- TRACKED LOGS

ONLINE/OFFLINE CAPABILITIES

#### DIRECT REAL-TIME COMMUNICATION





#### **SAFETY & INCIDENT REPORTING**

Creating and maintaining a safe workplace is essential. In order to aid businesses in this endeavor, Precision Workflow comes fully equipped with customizable templates of safety manuals, documents, tools and forms and designed to save your company time and money.

Precision Workflow can assist your business in maintaining accurate safety compliance and records while creating an interface that is intuitive and easy to use. Keep your staff current and compliant on safety standards with Precision Workflow.

- MANUALS
- **O** SAFETY FORMS
- O DRIVING LOGS
- **O** TOOLBOX & TAILGATE MEETINGS
- SITE INSPECTIONS
- ONLINE/OFFLINE CAPABILITIES
- REAL-TIME REPORTING

ACCURATELY MEET & MAINTAIN SAFETY REQUIREMENTS.





Tracking, monitoring and enhancing your ability to manage all aspects of field job services, Precision Workflow ensures accountability, oversight and enhanced visibility. With templated process workflows and detail oriented practices, your enhanced ability to perform is assured.

Our workflows incorporate all aspects of your business, keeping execution simple, streamlined and on track.

O	SITE MANAGEMENT	0	INVENTORY MATERIAL MANAGEMENT
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- FIELD TRACKING PURCHASE ORDERS
- RESOURCE MANAGEMENT OF FOREMAN SHEETS
- ASSET MANAGEMENT SCHEDULING
- EQUIPMENT TRACKING
   TIME SHEETS & SHIFT TRACKING
- JOB TRACKING & COSTING TICKETING & WORK ORDER
- INVENTORY MANAGEMENT O BILLABLES & INVOICING





Precision Workflow brings companies together by providing oversight, structure and SMART data analytics, all into one easy to use formula. From day to day operations to staff, contractor and management tracking, Precision Workflow captures, collaborates and provides accountability.

With expert processes and lean manufacturing strategies, our software tracks all aspects of your projects and jobs. Accurate track flow records and easy to use communication tools empower your business with accountability measures and real time efficiency tracking.

REAL TIME
PRODUCTIVITY
TRACKING







#### PROJECT/JOB MANAGEMENT

An organized company is a successful company. With Precision Workflow's suite of intuitive and collaborative tools, you can arm your company with the essentials to create success. Our intuitive platform allows for customization to suit your requirements and features advanced reporting, communication and tracking tools, enabling you to always be in the know.

Manage all project details with Precision Workflow's proven track record. Our software comes pre-loaded with everything you'll need to kickstart your business and hit the ground running.

TEAM COLLABORATION	O COMPLETE RESOURCE TRACKING	COMMUNICATION
O EQUIPMENT MANAGEMENT	REAL TIME UPDATES	REAL-TIME PROFIT/LOSS
O PLANNING, TAGGING & FILTERING	O INVENTORY TRACKING	O PURCHASE ORDERS
MATERIAL ASSIGNMENT	SCHEDULING&TIMEMANAGEMENT	O JOB COSTING & REPORTING
O DRAG & DROP USER INTERFACE	STAFF ALLOCATION/TRACKING	INVOICING
MANAGE	PROJECTS & J	OBS WITH





#### DIGITAL DOCUMENTS, FORMS & CHARTS

Our digital organization tools allow you to create and build your own digital forms. With internal and external security features available, Precision WorkFlow software lets you custom build digital forms for all types of engagement.

Precision WorkFlow makes processing customer information, data collection, HR forms, contracts and all other digital document creation easier than ever. Providing your business with the ability to create and convert documents into internal or external digital forms, we allow you to quickly and easily develop enforceable standards.

CONTRACTS

O CUSTOMER INFORMATION GATHERING

SALES ORDER FORMS

ESTIMATING & QUOTING

WORK ORDERS

CHARTING

GATHER & ORGANIZE
ESSENTIAL
INFORMATION THE
RIGHT WAY
THE FIRST TIME
SEAMLESS DATA
MANAGEMENT





#### **BUSINESS VISIBILITY**

The ability for teams to work in sync with the most current information is a game changer. Our unique user interface provides management with a high level overview of the entire system, while specifically designating what teams can access and share specific information. Precision Workflow organizational tools update in real time, ensuring information is always kept current and empowering your team to work together towards a common goal.

Provide your team with the advantage of synergetic tools that will heighten their ability to organize, communicate and work effectively.

0	INTERNAL COLLABORATION		TASK MANAGEMENT	
	PROJECT MANAGEMENT	0	SMS TEXTING & EMAILING	
0	EXTERNAL COLLABORATION		PRIORITY MANAGEMENT	
	JOB COMMUNICATION	0	STAFF TRACKING	
0	CUSTOMER SUPPORT CENTRES		CHECKLIST SYSTEMS	WITH POWERFUL COLLABORATIVE
	SITE REVIEWS	O	RESOURCE MANAGEMENT	TOOLS



#### **EXPENSE REPORTING, BUDGETING & COSTING ANALYTICS**

Expense reporting has never been so simple. Precision Workflow allows employees to submit, track and monitor their expenses in one easy to use interface. Expenses can be monitored from submission through to approval and beyond with our customizable reporting tool, allowing management to view expenses submitted by staff, by type, by time frame, etc.

Precision Workflow interactive tools allow expenses to be logged on the go, in real time. Admins are able to set their own limits and restrictions on submissions, streamlining the process to their specific requirements and limiting submission errors. Empower your business to manage expenses the right way with Precision Workflow.

0	JOB/PROJECT COSTINGS	O PROJECT ALLOCATION	O INCOME STATEMENT
0	PURCHASE ORDERS	EXPENSE ACCOUNT MANAGEMENT	O CHART OF ACCOUNTS
0	FINANCIAL REPORTING	O SITE ASSIGNMENT	<b>O</b> INVOICING
0	PAYOUT REPORTING	O PAYABLES TRACKING	
0	GL CODES	O INDIVIDUAL ACCOUNTABILITY MANAGEMENT	

STOP THE GUESSWORK BY MANAGING EXPENSES CORRECTLY





#### **EQUIPMENT MANAGEMENT**

Equipment tracking is more intuitive than even with Precision Workflow applications. Our innate management dashboard tracks every piece of equipment throughout its lifecycle, ensuring complete visibility with direct workflow 

from safety, service requests & dispatch.

Precision WorkFlow empowers businesses to keep on top of the current value of your equipment and efficiently manage & schedule.

**PROCUREMENT SAFETY & INSPECTIONS** 

**SERVICE RECORDS INVENTORY & MATERIAL** 

JOB/WORK ORDER MANAGEMENT **SERVICING & MAINTENANCE** 

**CVIP INSPECTIONS** INVOICING

**ASSIGNMENT & STATUSES PROFIT & LOSS** 

**SCHEDULING PURCHASE ORDERS** 

INSTANT TRACKING

Equipment

Inactive Equipment Inspections

Work Orders

**Balance Sheets** Service Schedules **Active Equipment** 

Trailer Forest River 12333 12

Truck Big Tex 5105 12



#### INVENTORY MANAGEMENT

Managing inventory has never been so intuitive. Precision Workflow inventory management suite of tools is specifically designed to seamlessly carry your inventory from procurement to invoicing.

Take control of your inventory and increase your capacity to sell effectively with Precision Workflow. We prepare every customer with a series of built-in processes to manage stock and provide the support required to hit the ground running.

COMPLETE
INVENTORY
MANAGEMENT
SOLUTIONS







HR is an integral part of every business - Precision Workflow's approach is to simplify the process with an intuitive platform to manage HR. Real time communication tools keep staff accountable, and customizable settings ensure you get all the information required from your staff. With our intuitive tools, maintaining up to date information on staff and meticulous records is easier than ever.

Managing and implementing HR requirements with

Precision Workflow is an easy and efficient process. Every software comes complete with ready to use pre-built templates and management processes so all aspects of employee management is ready to be administered out of the box.

The capability to manage your HR processes with Precision Workflow goes beyond providing accurate records and reporting; it simplifies the overall process and creates an encrypted space where your staff information is securely held.

- FORMS & MANUALS
- REMINDER ALERTS
- STAFF INFORMATION TRACKING
- % COMPLETION TRACKING
- SALARY & POSITION ASSIGNMENT
- **O**RIENTATION
- REMUNERATION
- VACATION REQUESTS
- TRAINING & QUIZZES
- KPI TRACKING
- PERFORMANCE MANAGEMENT
- GOALS & OBJECTIVES

#### SIMPLIFIED HR PROCESSES THAT WORK!





#### **NEXT LEVEL DISPATCH**



Precision Workflow empowers business to track customer orders of all shapes and sizes from start to finish. With the ability to dispatch vehicles remotely, send drivers updates & track progress in real time, Precision Workflows ensure from customer intake to driver compensation, your dispatch needs are accounted for.

REMOTELY TRACK STAFF, TRUCKS & EQUIPMENT	INTERACTIVE CALENDARS
O CONFIGURABLE WORK ORDERS & TICKETS	O SMS CUSTOMER NOTIFICATIONS
UBER LIKE DIGITAL FLEET MAP	O DIRECT DRIVER CHAT
O GOOGLE MAPS PINPOINT LOCATION FINDER	O IMPORT & API APPLICATIONS
LSD PINPOINT LOCATION FINDER	SITE IMAGE TAKER
O TRIP OPTIMIZER	O DIGITAL SIGNATURES
O ROUTE PLANNING	O CONTRACTOR COMPENSATION
O DRAG & DROP EQUIPMENT ASSIGNMENT	O INVOICING





#### **SCHEDULE, TRACK & MANAGE TIME**

One of the most valuable commodities of any business is time. Precision Workflow's collaborative scheduling, time tracking and time management tools can help you manage time efficiently. Seamless communication enables businesses to perform at optimum efficiency, with all the tools required for success. Including budget based recommendations and smart analytics.

Create a proactive, collaborative business environment and remove any guesswork with Precision Workflow, setting your staff and your business up for success. Real-time accuracy and workflow management tools that deliver results.

TIME SHEETS	O VACATION REQUEST FORMS	TIME CLOCKS
SCHEDULING	PRIORITY MANAGEMENT	O PAYROLL
DISPATCH	COLLABORATIVE SHARE	O PLANNERS
SHIFT MANAGEMENT	<b>CALENDARS</b>	CHECK IN/OUT TIME TRACKING
WORKFLOW MANAGEMENT	TIME MANAGEMENT	APPROVAL PROCESSES

START EACH DAY WITH EVERY MEMBER OF YOUR TEAM KNOWING PRIORITIES & EXPECTATIONS





## COMPENSATION REPORTS & TIME SHEETS

Revolutionize how your business tracks records and empowers itself with live,

real-time information. Features such as automated alerts, personalized tags, comments and color coding combine to empower your business' ability to track in real time. Don't guess where your business is at, know with Precision WorkFlow.

Oversee and monitor all staff activities, from holidays and sick days through to day-to-day scheduled vs. actual time worked. Customizable access levels mean your staff only have access to view what you designate, amplifying your ability to maintain accountability and enhancing your tracking capabilities. With multiple approval processes and levels, keep everyone on exactly the same page with Precision WorkFlow power.

## STAY INFORMED & KNOW THE FACTS





COMPENSATION REPORTING

PAYROLL SCHEDULING

O REAL TIME REPORTING

**VACATION TRACKING** 

REAL TIME ALERTS

STAT HOLIDAY PAY

PAYROLL REPORTING

MULTIPLE SECURITY SETTING

O INTEGRATION WITH THIRD PARTY ACCOUNTING SOFTWARE





#### **LEAD & SALES MANAGEMENT**

Lead management is a vital component of any business. The way a business stores, tracks and manages leads directly impacts the bottom line. With Precision Workflow, leads are catalogued, maintained and followed through. Our intuitive tools allow reminders to be set, scheduled, contacts logged and conversion rates monitored so you are always informed of your team's progress and can adapt as needed.

Our intuitive, adaptive tools and pre-set templated systems allow your business to hit the ground running. Management is always up to date thanks to in-depth reporting and monitoring systems, allowing for effective and reflexive business relationships to take root and flourish.

PROSPECTING	C LEAD NURTURING	SALES FORMS
O SALES FUNNEL	QUOTING	C LEAD PROCUREMENT
SALES LEAD MANAGEMENT	C LEAD MONITORING	SMART ANALYTICS
ESTIMATING	TASK MANAGEMENT	TAKE CONTROL OF
DEMINIDEDS & SCHEDI II INC		YOUR BUSINESSES

REMINDERS & SCHEDULING ( ) CONVERSION TRACKING



SALES LEADS

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	Action Item: Purchase Order Vendors:		All Items						Č.	G			
			All Vendors				Q						
Labour Revenue	Truck Cost	Truck Revenue	Equipment Cost	Equipment Revenue	Materials Cost	Materials Revenue	Miscellaneous Revenue	Total Cost					
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**O** SERVICES



#### **SMART ANALYTICS & REPORTING**

Precision Workflow is known for the strength of it's reporting; but it's the way the data is tailored and refined that really sets it apart. SMART Analytics result in meaningful data sets that are comprehensive and multi-faceted, provided unparalleled insight into your business. Our CRM features makes getting to the right information easier than ever.

Remove speculation from your business with real data, tailored to your needs and delivered to you on demand. Bring the power of data visualization to you and your team. The next step is digital.

REAL TIME REPORTING SMART WORKFLOWS

O AUTOMATED REPORT O DATA VISUALIZATION TOOLS

SMART PROJECTIONS
QUICK DIVE DOWNS

O CONFIGURABLE REPORTS O REMINDERS & NOTIFICATIONS

O SMART ANALYTICS O AUTOMATED & SCHEDULED ALERTS

IMPORT/EXPORT LIMIT TRACKING & MONITORING

REMOVE

GUESS WORK

FACTS



#### **ESTIMATING, RATE CARDS & QUOTING**

An efficient estimate and quoting tool is essential to any business. Precision Workflow's estimating tool has been developed to streamline and simplify the process, reduce the chance for errors and allow your sales team to quickly deliver estimates to waiting customers. Estimates are completely customizable to your business, allowing common templates to be catalogued and saved for easy access, yet personalized for each potential sale.

Consider adding our project management package to raise your business to the next level. With this invaluable tool you can transfer approved estimate details directly into work orders and assign them as needed, without ever leaving the estimate window. Yet another example of how Precision Workflow can elevate your business.

ACCURACY MANAGEMENT

QUICK DRAW REPORTING

INCREASED TURNAROUND TIME

TIME & MATERIALS

ESTIMATE TEMPLATES

BUDGETING

SERVICE/PRODUCT TEMPLATES

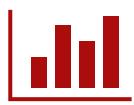
OCOSTING STRUCTURES

O INTERACTIVE DASHBOARD

COST ANALYSIS

QUOTING
TOOLS THAT
MAXIMIZE
EFFICIENCY





## ERP & CHART OF ACCOUNTS

Our interactive accounting tracking systems ensure the proper allocated the the first time. With multiple easy to use features and configurable settings, your Precision WorkFlow software platform can remotely manage, track and take control of all business expenses.

Managing expenses, account recievable and budgets is an essential element of every business. Take control of your business by empowering the right people with the right accounting information. Bringing accounting visualization tools to your business makes everyone stronger.

ACCOUNT MANAGEMENT

REMOTELY ACCESSIBLE AGING A/R	
O IMAGE CAPTURING SYSTEMS CRM	
QUICK EMAIL RECEIPTS EXPENSE TRACKING	TIIE DI
EXPENSE ACCOUNT MANAGEMENT     RECIEVABLES WITH ALERTS	THE RI
O PAYABLE TRACKING COSTING	DETAI
O INDIVIDUAL ACCOUNTABILITY MANAGEMENT O BUDGETING	IN TH
SMART ANALYTICS INCOME STATEMENTS	PALM
QUICK SEARCH DETAILS INVOICING	YOU



HAND

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# INVOICING, POS & ACCOUNTING

Accuracy counts when money is involved. With Precision Workflow powerful reporting tools and features such as real time tracking and customer profiles, you'll never be left guessing.

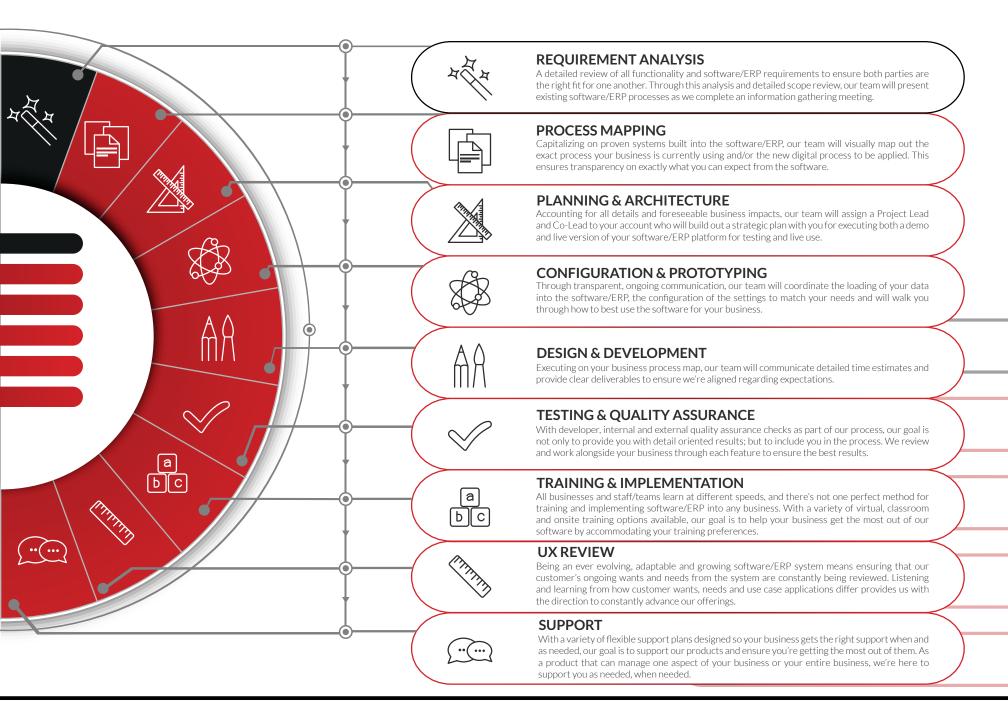
The Precision Workflow interface handles all transaction types, from direct point of sale to account invoicing, and can be used on the go with ease. Customize the user interface to best suit the needs of your business, ensuring the tools you use the most are at your fingertips and reports are customized to your specifications.

# ACCURATE ACCOUNTING & CUSTOMIZED REPORTS THAT DELIVER THE RIGHT DETAIL WHEN AND WHERE NEEDED

- INTERACTIVE INTERFACES
- CRM A/R
- **CONFIGURABLE REPORTING**
- 100'S OF REPORTS
- O DIRECT EXPORT FEATURES
- **QUICK SEARCH DATA**
- AUTOMATED REPORTING
- O REMINDERS & ALERTS
- O DIVE DOWN REPORTING STRUCTURE
- O DIRECT BILLING



#### PRECISION WORKFLOW SOFTWARE IMPLEMENTATION PROCESS



# CONTACT PRECISION WORKFLOW FOR A MEETING TO DISCUSS HOW WE CAN ENHANCE YOUR BUSINESS

## Kenneth Bond Founder & CEO

As a Marketing, Software and Digital Media Technology Strategist, I am passionate about the development and integration of technology into day to day business. As the CEO and Founder of Fresh Focus Media, my goal is to bridge the gap between functional day to day operations and increase how technology can be applied to streamline business. Working with businesses to increase their overall efficiency and challenge innovation through the application of visualization tools and data analytics, I am looking to re-engineer and re-shape the way businesses positively create impact utilizing digital media.





# CHALLENGE PRECISION WORKFLOW!

Precision WorkFlow is dedicated to delivering the most interactive, easy to use software platform available. It was built due to the GAPS in today's market with other software platforms, and is focused on continuing to evolve, grow and drive results for our customers.

Precision WorkFlow has evolved through referrals. Impressing our customers and having them drive our success by getting their customers on board with our software has led to continued and ongoing growth. Growing our community means exceeding expectations and adapting.

With a multitude of configuration options, settings and customizable features, Precision WorkFlow can be tailored to match as many or as few of your business needs as desired. We welcome all functionality and additional feature requests.



info@PrecisionWorkFlow.com

1.888.380.9439

www.PrecisionWorkFlow.com